

# Popular Packages

## Ballroom LCD Computer Display Package \$ 1650.00

*Includes:*  
SXGA LCD Projector (6000 lumens)  
9'x12' Truss Screen w/Dress Kit  
Standard lensing for ballroom  
All necessary cabling and power connections  
**\*Price does not include labor charges**

## Conference Room LCD Computer Display Package \$ 675.00

*Includes:*  
XGA LCD Projector (4000 lumens)  
Screen fitted for room  
Projection cart  
All necessary cabling and power connections  
**\*Price does not include labor charges**

## Conference Room Presenter Support Package (Customers providing own LCD projector) \$ 200.00

*Includes:*  
Screen fitted for room  
Right to use fee  
25' Extension Cord  
Projection Cart  
Technical Assistance

## Ballroom Sound Package \$ 700.00

*Includes:*  
Minimum of four speakers  
Mixer  
Equalizer  
All necessary cabling and power connections  
**\*Price does not include labor charges**

## Basic Sound Package \$ 475.00

*For medium sized rooms*  
*Includes:*  
Two speakers  
Mixer  
Equalizer  
All necessary cabling and power connections  
**\*Price does not include labor charges**

## Ballroom Lighting Package \$ 450.00

*Includes:*  
Basic stage wash  
Lighting control  
All necessary cabling and power connections  
**\*Price does not include labor charges**

## Ballroom LED Background Lighting Package \$ 375.00

*Includes:*  
Colored LED lights for background lighting. Many color choices available.

## High-Speed Internet Pricing

Wired high-speed internet in meeting rooms (First Line)	\$ 200.00 per computer per day
Wired high-speed internet in meeting rooms (Additional Line)	\$ 75.00 per computer per day
Wireless connection, Group Rate per 30 users	\$ 350.00 per day
Wireless connection Individual Rate	\$ 25.00 per computer per day

ALL OTHER INTERNET NEEDS DONE ON A QUOTE BY QUOTE BASIS

Available Equipment: Hubs, Switches, DHCP Servers, Cat. 5 patch, Access Points  
Available Services: VLAN Configuration, Specific or Dedicated Bandwidth

# A la carte Prices

## 42" Plasma Monitor Package

\$ 350.00

**Includes:**

42" Plasma monitor with stand, monitor, speakers, DVD player, and all necessary cabling and power connections.

## Video and Data Components

### PROJECTORS

Long or Short Throw Lens	275.00
10,000 Lumen SXGA LCD Projector	CALL FOR DETAILS

### MONITORS

42" Plasma Monitor	350.00
50"+ Plasma Monitor (video or data)	CALL FOR DETAILS
8" Preview Monitor	50.00

### PLAYERS/RECORDERS

DVD Player	75.00
Digital Player/Recorder (DV-Cam, Mini DV)	CALL FOR DETAILS

### CAMERAS

Broadcast Quality Camera	CALL FOR DETAILS
Broadcast Camera Accessories	CALL FOR DETAILS

### VIDEO/DATA SWITCHING AND DISTRIBUTION

Barco Seamless Switcher	450.00
RGBS or VGA Switcher (4 input, 1 output)	125.00
RGBS or VGA Distribution Amplifier	75.00
Multi-Camera Switching Package	CALL FOR DETAILS

*Other items available. Please call for details.*

## Audio Components

### MICROPHONES

Wired Microphone (podium, table, floor)	50.00
Wireless Lavalier Microphone	195.00
Wireless Handheld Microphone	195.00

### MISCELLANEOUS

Multi-Box (Press Bridge)	150.00
Speaker Stand	15.00
Direct Box (PC Audio Balance Box)	55.00

*Other items available. Please call for details.*

## TERMS AND CONDITIONS

It is required that Audiovisual Techniques set-up, operate and strike all equipment unless union guidelines and requirements dictate otherwise.

All equipment prices listed are per day prices.

Equipment and labor pricing listed does not include a 23% service charge, a 6.35% State of Connecticut sales tax.

Labor will be charged for set-up, operation and teardown of all video projection, multi-image, sound reinforcement, theatrical stage lighting, screens and drapery equipment listed herein.

All equipment and labor cancellations occurring less than 48 hours prior to scheduled function shall be billed to customer at full, published rates.

## Lighting Components

### BOARDS/DIMMERS

Intelligent Lighting Console	CALL FOR DETAILS
Dimmer Power Packs	CALL FOR DETAILS

### LIGHTING INSTRUMENTS

Source 4 Ellipsoidal or Par (19, 26, 36 degree or Par)	50.00
Par Up-light	50.00
Intelligent Light	CALL FOR DETAILS
Quartz Follow Spotlight	200.00
Pinspot (per light)	35.00

### LIGHTING TRUSS

Lighting Truss Packages	CALL FOR DETAILS
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*Other items available. Please call for details.*

## Miscellaneous Support Items

Black Velour Run-Off Drapery (per 10 foot panel)	195.00
Spandex and Custom Set Design	CALL FOR DETAILS
Flipchart w/Pad and Markers	55.00
Flipchart w/Post-it Pad and Markers	65.00
Laser Pointer	45.00
Wireless Computer Presenter Mouse	45.00
Speaker Timer	150.00
Cue Light w/Wireless Remote	150.00
Logos and special signage	CALL FOR DETAILS
Creativity and service	0.00

## Labor Charges

Hourly Rate	80.00
Daily Operator Rate, 10 hour day, per tech	700.00
Specialized technicians	CALL FOR DETAILS
Holiday and Overnight Rates	CALL FOR DETAILS

*Certain minimums may apply for set up and strike labor charges.*

*Special Rates on equipment and labor are available for non-profit organizations and charities, weddings and certain social events. Please call for information.*