



Meeting Room Packages

AUDIOVISUAL PRICE GUIDE

Encore makes it simple to choose the meeting package(s) that best suit your business demands. Most packages will accommodate any meeting from 10 up to 80 attendees. You may also elect to add items from the "A la Carte" section as well.

PRESENTER SUPPORT PACKAGE **\$250.00**

For customers providing own LCD Projector
(Includes: 8' Screen, Projector cart, VGA Cable, Power and Power Strip, Flip Chart, Set & Strike Labor)

LCD PROJECTOR PACKAGE **\$650.00**

(Includes: LCD Projector, 8' Screen, Projector cart, VGA Cable, Power and Power Strip, Flip Chart, Set & Strike Labor)

LCD PROJECTION/AUDIO COMBO PACKAGE **\$1000.00**

(Includes: LCD Projector, 8' Screen, Projector cart, VGA Cable, Power and Power Strip, Flip Chart, Podium Mic, Wireless Lav or Handheld, Mixer, House Sound Patch, Set & Strike Labor)
For single package in multiple rooms additional house sound patch fee will be applied per room

PRESENTER AUDIO PACKAGE **\$350.00**

(Includes: Podium Mic, Wireless Lav or Handheld, Mixer, House Sound Patch, Set & Strike Labor)
For single package in multiple rooms additional house sound patch fee will be applied per room

HD FLAT PANEL DISPLAY PACKAGE **\$650.00**

(Includes: HD 52" Flat Panel LCD Display, Display Stand, DVD Player, Video & Power Cabling, Set & Strike Labor)
*Recommended for meetings up to 30 attendees, Standalone Digital Signage, Directional guidance)



A la Carte

AUDIOVISUAL PRICE GUIDE

MICROPHONES

| | |
|--|---------|
| Wired Microphone (<i>Podium, Table, Floor</i>) | \$50.00 |
| Wireless UHF Microphone (<i>Lavaliere & Handheld</i>) | 150.00 |
| Laptop Audio Interface (<i>For Computer Audio or MP3 Playback</i>) | 50.00 |

MIXERS

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|--|---------|
| 4-6 Channel Mono Mixer | \$60.00 |
| 16 Channel Stereo Mixer | 175.00 |
| 24 Channel Stereo Mixer | 300.00 |
| 32 Channel Stereo Mixer (<i>Digital</i>) | 450.00 |

SPEAKERS

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|---|---------|
| 12" JBL Powered Speaker w/Stand House | \$95.00 |
| Audio Patch (<i>N/A for all rooms</i>) *per room* | 100.00 |

Larger room pricing varies

SCREENS and DRAPE

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|---|----------|
| 6' x 8' Fast-fold Screen w/Dress Kit | \$200.00 |
| 7.5' x 10' Fast-fold Screen w/Dress Kit | 225.00 |
| 9' x 12' Fast-fold Screen w/Dress Kit | 250.00 |
| 10' x 14' Fast-fold Screen w/Dress Kit | 300.00 |
| 12' x 16' Fast-fold Screen w/Dress Kit | 350.00 |

Most screens are available in 16:9 format for an additional charge

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|-----------------------------------|----------|
| Black Drape 8'-16' Tall x10' Wide | \$140.00 |
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VIDEO PLAYER/RECORDERS

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|---------------------|----------|
| CD Player/Recorder | \$100.00 |
| DVD Player/Recorder | 150.00 |

CAMERAS

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|--|----------------|
| Mini Digital Video Recorder | \$350.00 |
| Broadcast Quality Camera (<i>Includes Camera, CCU, Studio Kit, Cabling</i>) | Call for Quote |

VIDEO/DATA SWITCHING and DISTRIBUTION

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|------------------|----------|
| Scan Converters | \$450.00 |
| Data FX Switcher | 750.00 |



A la Carte continued

AUDIOVISUAL PRICE GUIDE

LIGHTING INSTRUMENTS

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|--|---------|
| Source 4 Ellipsoidal or Par (19, 26, or 36 degree, Fixture Only) | \$50.00 |
| LED Up light (Fixture Only) | 75.00 |
| LED Color block Package (4 Lights and Controller) | 350.00 |
| 12 Channel Lighting Console | 125.00 |
| 6 Channel Dimmer Power Packs | 125.00 |
| Follow Spotlight (Operator Required) | 250.00 |

MISCELLANEOUS SPEAKER SUPPORT

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|---|---------|
| Flipchart w/Pad and 4-Markers | \$75.00 |
| Laser Pointer | 35.00 |
| Speaker Timer | 75.00 |
| Wireless Mouse | 50.00 |
| White Board w/Dry Erase Markers (3' x 4') w/easel | 75.00 |
| PC Laptop Computer (per day) | 250.00 |
| Laser Printer (per day) | 275.00 |

MISCELLANEOUS RENTAL ITEMS

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|----------------------------------|---------|
| Extension Cord/Power Strip Combo | \$25.00 |
| VGA Cable | 10.00 |
| Power Strip | 15.00 |

LABOR

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| All Set or Strike labor is a (4 Hour Minimum) | |
| Straight-time per/hr. (First 8 Hours) | \$66.00 |
| Overtime per/hr. (9 -12 Hours) | 99.00 |
| Double-time per/hr. (12 Hours Plus) | 132.00 |
| Operate Labor per/hr. (8 Hour Minimum) | 75.00 |
| Technical Labor per/hr. (Electricians, Riggers-4 Hour Minimum) | 125.00 |
| Hourly Basic Labor (1 hr. min) | 100.00 |



Guidelines & Regulations

RIGGING, ELECTRICAL & INTERNET

OVERVIEW

The Anaheim Marriott is proud to offer world class “Event Technology” services with our partners Encore to all of our clientele. You may optionally choose to utilize your company of choice for your Audio, Video, Lighting and Décor needs. For the safety and security of the Anaheim Marriott’s guests, staff and building infrastructure Encore will remain the exclusive provider in the “Event Technology” areas of the below mentioned including labor for each service. These areas are non-negotiable.

- » Rigging (+labor)
- » Electrical (+labor)
- » Information Technology/Internet (+labor)
- » In-house sound and patching (outside vendors may not patch into any in-house audio system)

When using an outside vendor for your Event Technology needs an appointed Encore house technician will be required for all installation and strike days for the respective event. A rate of \$66 per/hr. will be billed to the master account. Overtime fees will apply in applicable

RIGGING GUIDELINES

For the ‘Safety and Security’ of all guests and staff, as well as to protect the integrity of the infrastructure of the Marriott Conference & Meeting Center, all Rigging (i.e. Motors, Riggers, Lifts and Lift Operators) are controlled by Encore unless release permission is granted from Encore.

- » All rigging calls shall consist of minimum (two) 2 riggers; an Up and a Down Rigger.
- » The Rigging and Support Labor Call will be based on the complexity of the Rig,
- » room availability and time constraints. Assessment is by Encore’s Management Team.
- » Rigging is not permitted from the air wall tracks in any manner.
- » Signs, banners, and decorations may not be suspended from any part of the hotel’s HVAC,
- » plumbing, or electrical systems.
- » No additional rigging points will be considered on any show design without prior written consent of Encore.

PRODUCTION DOCUMENTATION, DRAWINGS & SCHEDULES

Production Documents, with Fire Marshall Approval where necessary, must be submitted no less than (14) Days prior to the load in of All Events.

These include:

- » Design
- » Scaled Rigging
- » Plot
- » Adhering To Venue Points
- » Drawings must be submitted as a DWG and PDF with all Layers Turned On
- » Drawings must show “All Flown Equipment”
- » All Weight Calculations must accompany any and all drawings
- » Production, Trucking Schedules, Load-In, Set Up, Strike and Load Out Schedules
- » No rigging modifications can be performed without the supervision of the Encore rigging team.



Guidelines & Regulations

RIGGING, ELECTRICAL & INTERNET

OVERVIEW CONTINUED

ELECTRICAL SERVICES

Encore is the only authorized company permitted to "tie in" any Three-phase and Single-phase 208v power from the Marriott electrical panels.

- » All 3phase service orders will require an appointed Encore electrician for all "tie ins" with a 4hr. minimum for the install and strike of the event.
- » All electrical equipment brought into the Anaheim facility must be UL Listed.
- » All CAM-LOCK and cabling must be properly rated for electrical services ordered.
- » All distro(s) must have an accessible main breaker or disconnect.
- » All power orders are for the connection only and do not include cabling distribution unless otherwise ordered.

INTERNET

- » All connections are single user, per day and attached to the MAC address of the device utilized. Logins/IPs cannot be transferred from one device to another.
- » External routers, switches, WAPs, servers are not allowed to be installed in line within the Anaheim Marriott infrastructure without approval from Encore Management.

LABOR

- » Changes to crew scheduling (rigging, electrical, IT or general technician) may result additional charges unless notification is received (3) business days prior to the requested services date and time.
- » Cancellation of any scheduled service within (3) business days prior to any scheduled activity may result in full charge for the services canceled.



Guidelines & Regulations

RIGGING, ELECTRICAL & INTERNET

RIGGING & HARDWARE

MOTORS

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|--|---------|
| ½ Chain Motor – per day | \$75.00 |
| ½ Chain Motor – weekly/5 day max <i>(Spanset, Steel and Shackle included)</i> | 250.00 |
| Point Charge Per Motor – <i>(one time fee)</i> | 200.00 |

CONTROL

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|---|----------|
| Motor Control, Distro and Power Package <i>(One time fee for install and strike)</i> | \$250.00 |
|---|----------|

TRUSS

(\$10.00 per foot, Medium Duty, Silver)

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|--|----------|
| 12"x12" Box Truss – 10' section | \$100.00 |
| 12"x12" Box Truss – 6' section | 60.00 |
| 12"x12" Box Truss – 5' section | 50.00 |
| 12"x12" Box Truss – 4' section | 40.00 |
| 12"x12" Box Truss – 4 way Corner Block | 25.00 |
| 12"x12" Box Truss – Base Plates | 30.00 |

(\$14.00 per foot, Medium Duty, Black)

| | |
|--|----------|
| 12"x12" Box Truss – 10' section | \$140.00 |
| 12"x12" Box Truss – 6' section | 84.00 |
| 12"x12" Box Truss – 5' section | 70.00 |
| 12"x12" Box Truss – 4' section | 56.00 |
| 12"x12" Box Truss – 4 way Corner Block | 30.00 |
| 12"x12" Box Truss – Base Plates | 50.00 |

SCISSOR LIFTS

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|-------------------------------|----------|
| 19' Narrow – per day | \$275.00 |
| 19' Narrow – weekly/5 day max | 450.00 |
| 26' Narrow – per day | 300.00 |
| 26' Narrow – weekly/5 day max | 525.00 |

RIGGING LABOR

(All rigging orders require a minimum of (2) riggers for the install and strike dates)

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|--------------------------------------|----------|
| Straight Time – (4hr minimum) | \$125.00 |
| Over Time | 187.50 |
| Double Time | 250.00 |



Guidelines & Regulations

RIGGING, ELECTRICAL & INTERNET

ELECTRICAL

All electrical services are \$3.00 per amp, per day, per phase. Subject to Service Charge and Tax

| | |
|---------------------------------------|---------|
| > 20 amp 1-phase | \$60.00 |
| > 60 amp 1-phase | 180.00 |
| > 100 amp 1-phase | 300.00 |
| > 60 amp 3-phase | 540.00 |
| > 100 amp 3-phase | 900.00 |
| > 200 amp 3-phase | 1800.00 |
| > 400 amp 3-phase | 3600.00 |
| > Electrician –per hr. (4hr. minimum) | 125.00 |

*All 3-phase power connections require an electrician at a 4 hr minimum

*All 3-phase power requests must be submitted 3 business days prior to the install date

INTERNET PRICING

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|---|-------------------|
| Single User (<i>Wireless Connection</i>) | \$325.00/per user |
| Additional User (<i>All Connections are Per Mac Address/Computer Per Day</i>) | \$100.00/per user |
| Single User (<i>Hardwire Connection</i>) | \$375.00/per user |
| Additional User (<i>All Connections are Per Mac Address/Computer Per Day</i>) (<i>No outside Routers, Switches, etc. allowed inline or on the Network</i>) | \$125.00/per user |

WIRELESS INTERNET

| | |
|---|-----------|
| High Speed Wireless Access Point (<i>Up to 20 Users</i>) (<i>Includes: Set-up, Labor and Technical Assistance</i>) (<i>No outside Routers, Switches, etc. allowed inline or on the Network</i>) | \$1750.00 |
|---|-----------|

NETWORKING SERVICES

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|---------------------|----------------|
| VLAN | Call for Quote |
| Public IP | Call for Quote |
| Dedicated Bandwidth | Call for Quote |

TELEPHONES

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|--|----------|
| Telephone Phone w DID Line (<i>First Day Charge</i>) | \$100.00 |
| Telephone Additional Day Charge | 50.00 |
| Polycom Speaker Phone (<i>Hardware only</i>) | 150.00 |

(*Standard toll charges are applied to master account on all phones if applicable*)

OFFICE AND NETWORKING

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|--|----------------|
| Laptop computer (<i>15", 2.4ghz, 2gb RAM, MS Office Professional</i>) (<i>per day</i>) | \$250.00 |
| B/W Laser Jet Printer (<i>per day</i>) | 275.00 |
| Color Copier | Call for Quote |